



W. Nevins McCann

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W. Nevins McCann is a member of the Real Estate Law and Land Use and Corporate Law and Transactions practice groups. Mr. McCann has managed the execution of numerous M&A deals of all sizes and has developed substantial expertise negotiating and drafting contracts of all kinds. He represents real estate developers in all phases of the development process, including locating and acquiring sites, entering into development and redevelopment agreements, fully permitting sites, financing, construction, leasing and sales.

Mr. McCann has extensive land use experience and regularly appears before zoning boards throughout New Jersey. He has obtained permits and approvals for over 10,000 residential units, ten million square feet of office space, millions of square feet of retail and industrial space and several hotels and fractional/timeshare residences. Mr. McCann has also completed the development of a world class golf course.

He has worked with various federal, state and local agencies on a variety of projects, including those impacted by wetlands, Meadowlands, CAFRA, waterfront development and other regulations.

He has represented numerous redevelopers of blighted properties and has assisted clients in obtaining tax abatements for such projects. Mr. McCann has assisted numerous developers in registering projects with the New Jersey Division of Community Affairs, as well as with the NJ Real Estate Commission (NJREC). Mr. McCann was one of the first to file a fractional/time share plan under the new Timeshare Act with the NJREC.

In 2010, Mr. McCann was appointed to Governor Chris Christie's Transition Team's Subcommittee on Transportation, in which he assisted the administration with the issues faced by the NJ Department of Transportation and NJ Transit. Mr. McCann also serves as a member on the Board of Trustees of Liberty Health's Jersey City Medical Center.

In August 2009, Mr. McCann was a chosen recipient, of the *New Jersey Law Journal's* 2009 "40 Under 40" recognition. Honorees named to the *New Jersey Law Journal* list are considered top leaders in the state's legal community.

Mr. McCann graduated from Georgetown University in 1994 with a double major in Finance and International Business. While at Georgetown, Mr. McCann spent a semester at Oxford University, Brasenose College, International School of Commerce and Finance. Mr. McCann went on to graduate from the joint JD/MBA program at Villanova University School of Law and Business a semester early in December of 1997.

Practice Areas:

Real Estate Law and Land Use
Corporate Law and Transactions

Admitted to Practice:

State of New Jersey
State of New York

Education:

Georgetown University (B.S./B.A.,
Finance/International Business,
1994)
Villanova University School of Law
& Business (J.D./M.B.A., 1997)

Affiliations:

New Jersey State Bar Association
New York State Bar Association

Representative Experience

- Representation of owner/developer in development and approval of major mixed use project containing over three million square feet of office space; a 600 room hotel; a train station with over 200,000 square feet of retail space; 10,000 space parking garage; and a new exit off the New Jersey Turnpike to service this development and local area;
- Representation of ferry operator in contract negotiation with State of New Jersey and National Park Service in the take over of Circle Line Statue of Liberty Cruises;
- Representation of owner/developer in regard to the acquisition and land use approvals from federal, state and local agencies for the development of "Liberty National", a world class golf course on the shores of the Hudson River and site of The 2009 Barclays™ PGA Tour FedEx Cup Playoffs; a 2,000 unit residential complex; 100,000 square feet of retail space; and a 70,000 square foot state-of-the art clubhouse;
- Representation of The PGA Tour in regards to The Barclays™ the first of the FedEx Cup Playoffs;
- Representation of major retail chain in statewide site selection, land acquisition and approval process for over one million square feet of retail space;
- Representation of owner/developer in land use approvals for large mixed use project containing 1,800 residential units, one million square feet of office space, a 200 key hotel and 40,000 square feet of retail space;
- Representation of owner/developer in development and approval of master plan for multi-billion dollar mixed use project containing 7,000+ residential units, over a million square feet of office space, over a million square feet of big box retail space and 500 key hotel;
- Representation of owner/developer in tallest residential building in New Jersey containing two towers of 55 and 50 stories with 900 residential units;
- Representation of owner/developer in what will be the tallest residential building in New Jersey containing 67 stories and 892 residential units;
- Representation of owner/developer in development of a 200 key boutique hotel;
- Representation of both landlords and tenants in lease negotiations for big box retail, office and industrial space;
- Representation of parties to all forms of contracts from joint ventures, operating agreements, funding agreements and more;
- Representation of owner in \$200 million sale of mortgage company;
- Representation of owner in \$1 billion sale of communications company;
- Representation of art dealer in contract dispute over high profile art deal.